

Annual Financial Report 2021

Tasmanian Land Conservancy Inc.

ABN 88 743 606 934

For the year ended 30 June 2021

Prepared by 4 Business & Community

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Corporate Information

Tasmanian Land Conservancy Inc. For the year ended 30 June 2021

ABN 88 743 606 934

Committee Member	Position	Committee Member	Position
Ms Jennie Churchill	Chair	Ms Clare Bower	Member
Mr Julian von Bibra	Vice Chair	Dr Ian Cresswell	Member
Mr Peter Downie	Member	Mr Stephen Atkinson	Member
Ms Erika Korosi	Member	Prof Jan McDonald	Member
Prof Ted Lefroy	Member	Dr Vanessa Adams	Member
Mr Mark Temple-Smith	Member		

Public Officer and CEO: Mr James Hattam

Registered office and principal place of business: 827 Sandy Bay Road, Sandy Bay TAS 7005

Bankers: Bendigo and Adelaide Bank Limited - 109-113 Liverpool Street, Hobart TAS 7000

Auditors: BDO - Level 8, 85 Macquarie Street, Hobart TAS 7000

Investment advisers: JB Were - Level 16, 101 Collins Street, Melbourne VIC 3000

Website: tasland.org.au

Acronyms

AASB	Australian Accounting Standards Board
ABN	Australian Business Number
ACNC	Australian Charities and Not-for-Profits Commission
ALCA	Australian Land Conservation Alliance
BHA	Bush Heritage Australia
DPIPWE	Department of Primary Industries, Parks, Water and Environment
FCF	Forest Conservation Fund
GST	Goods and Services Tax
MCF	Midlands Conservation Fund
PAC	Protected Areas Collaboration
TLC	Tasmanian Land Conservancy Inc.

Officers' Report and Declaration

Tasmanian Land Conservancy Inc. For the year ended 30 June 2021

The officers of The Tasmanian Land Conservancy Inc. present this report to the members of the Tasmanian Land Conservancy Inc. for the year ended 30 June 2021.

The names of each person who has been an officer during the year and to the date of this report, and the total number of meetings attended by each officer are:

Name	Position	Appointed	Retired	Meeting attended	Eligible to attend
Ms Jennie Churchill	Chair	November 2012		6	6
Mr Julian von Bibra	Vice Chair	November 2016		6	6
Mr Peter Cosier	Member	October 2010	November 2020	1	2
Mr Peter Downie	Member	November 2012		4	6
Ms Erika Korosi	Member	November 2015		5	6
Prof Ted Lefroy	Member	November 2015		5	6
Mr Nathan Males	Member	November 2015	December 2020	0	3
Mr Mark Temple-Smith	Member	November 2016		6	6
Ms Clare Bower	Member	February 2018		6	6
Dr Ian Cresswell	Member	November 2019		6	6
Mr Stephen Atkinson	Member	November 2019		6	6
Prof Jan McDonald	Member	February 2020		6	6
Dr Vanessa Adams	Member	November 2020		4	4

Details of officers' qualifications, experience and special responsibilities can be found on page 7-8 of the Annual Financial Report.

The Tasmanian Land Conservancy's vision is for Tasmania to be a global leader in nature conservation.

In partnership with other organisations, communities, individuals and governments the Tasmanian Land Conservancy will:

1. **Nature:** Conserve areas of high natural value using the best available science applied with adaptability and cultural awareness amid increasing social and environmental change.
2. **People:** Provide diverse and practical ways for people to contribute to and be involved in nature conservation.
3. **Influence:** Lead, learn and contribute to global best practice in nature conservation through science, innovation, collaboration and open communication.
4. **Excellence:** Demonstrate the highest standards in everything we do, applying exceptional governance and accountability to our work, while leading with respect, equity and fairness in our workplace and relationships.

Performance measures

The Tasmanian Land Conservancy measures performance through the establishment and monitoring of benchmarks and budgets. These are reviewed in detail by the Board monthly and any exceptions investigated further.

Auditor's independence

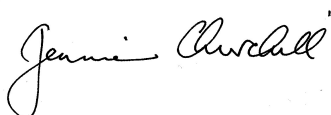
The auditor's declaration of independence appears on page 6 of the Annual Financial Report and forms part of the officers' report for the year ended 30 June 2021.

Declaration:

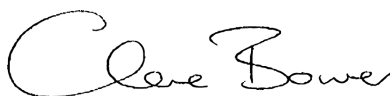
In the opinion of the Committee of Tasmanian Land Conservancy Inc. (the Committee):

- The Tasmanian Land Conservancy Inc. is not a reporting entity (and therefore these financial statements are presented as Special Purpose financial statements);
- The attached financial statements and notes comply with applicable accounting standards and other mandatory professional reporting requirements to the extent described in Note 1;
- The attached financial statements and notes present fairly the financial position and performance of the Tasmanian Land Conservancy Inc.; and
- There are reasonable grounds to believe that the registered entity is able to pay all of its debts, as and when they become due and payable.

Signed in accordance with subsection 60.15(2) of the Australian Charities and Not-for-profit Commission Regulation 2013 and with a resolution of, and on behalf of, the Committee and the executive officers:



Jennie Churchill
Chair



Clare Bower
Chair of Risk and Audit Committee



James Hattam
Public Officer and CEO

Dated: 22 October 2021

DECLARATION OF INDEPENDENCE BY DAVID PALMER TO THE DIRECTORS OF TASMANIAN LAND CONSERVANCY INC.

As lead auditor of Tasmanian Land Conservancy Inc. for the year ended 30 June 2021, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of section 60-40 of the *Australian Charities and Not-for-profit Commission Act 2012* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.



DAVID E PALMER
Partner

BDO Audit (TAS)

Hobart, 22 October 2021

Officers' Qualifications, Experience and Special Responsibilities

Tasmanian Land Conservancy Inc.
For the year ended 30 June 2021

Name	Qualification	Experience	Special Responsibilities
Ms Jennie Churchill	Bachelor of Veterinary Science, Grad Dip Marketing, Graduate of Australian Institute of Company Directors	Jennie has leadership, governance and management experience across diverse fields - not-for-profit organisations and Boards, media and communications, government advisory roles, veterinary science professional, and small business management. Her not-for-profit roles included CEO of the Veterinary Science Foundation at the University of Sydney.	Chair
Mr Julian von Bibra	Bachelor of Commerce	Julian is a farmer at 'Beaufront', a 12,400ha family property in the Midlands of Tasmania with considerable conservation values. He was educated in Commerce at Melbourne University and The Royal Agricultural College Cirencester in the UK.	Vice Chair
Mr Peter Cosier	Bachelor of Science, Diploma Urban and Regional Planning	Peter is a Director and Member of the Wentworth Group of Concerned Scientists, a science policy institute based in Sydney. He has a background in environmental policy, institutional reform, catchment management and land use planning.	Chair of Conservation Science and Planning Advisory Council (Outgoing)
Mr Peter Downie	Bachelor of Commerce and Law	In Tasmania's midlands biodiversity hotspot, Peter's family have grazed sheep and cattle for 150 years. He is pioneering ways to generate on-farm income, while protecting high biodiversity values.	Chair of Property Committee (Outgoing)
Ms Erika Korosi	Bachelor of Science (Honours), Master of Environmental Engineering	Erika is an experienced sustainability leader with deep and broad expertise across a range of aspects including environmental management, climate resilience and mitigation, nature based solutions, water stewardship and human and indigenous rights. Her career has spanned strategy setting and implementation, risk governance, stakeholder engagement and partnering within corporate and philanthropic settings across Australia and internationally. Erika currently works for the BHP Foundation leading their approach to risk governance.	
Prof Ted Lefroy	Bachelor of Science (Agriculture), PhD Agriculture	Ted is an agricultural scientist with 15 years' experience in rural development and extension in Australia and Papua New Guinea and 30 years in agricultural and environmental research in Australia for state governments, CSIRO and universities.	Chair of Conservation Science and Planning Advisory Council (Incoming)

Name	Qualification	Experience	Special Responsibilities
Mr Nathan Males	Bachelor of Environmental Studies, Master of Protected Area Management	Nathan's career has been in conservation, business and management. He worked for the Tasmanian Government and Bush Heritage Australia before co-founding the TLC. Nathan was CEO of the TLC for 10 years before founding and managing his own software company.	
Mr Mark Temple-Smith	Bachelor of Laws	Between 1979 and 2015, Mark was a partner in and Principal of a Devonport law firm. He has been a barrister and solicitor in the civil and criminal jurisdiction of the Supreme Court, and advised in commercial, property, planning, estate and trust law.	Chair of Nominations Committee
Ms Clare Bower	Bachelor of Arts (Honours), Certified Internal Auditor, Graduate of the Australian Institute of Company Directors	Clare has 20 years' experience providing financial and operational audit, governance and risk advice to Australian and global organisations, most recently as a senior partner at Deloitte. She was a founding Director of the Deloitte Foundation and a recognised advocate of workplace diversity as an executive of the firm's Inspiring Women program.	Chair of Risk and Audit Committee
Dr Ian Cresswell	Bachelor of Science (Honours), PhD Murdoch University	Ian has worked in government and science, managing natural resource management agencies and programs. He led CSIRO's biodiversity and freshwater ecological science program and championed Indigenous-led science in CSIRO. Ian has an ongoing interest in environmental economic accounting.	
Mr Stephen Atkinson	Bachelor of Business, Master of Applied Finance	Stephen has spent more than 20 years as an investment manager of institutional funds. For the past 11 years Stephen has been a Portfolio Manager and Director of Adam Smith Asset Management.	Chair of Foundation Committee
Prof Jan McDonald	Bachelor of Arts, Bachelor of Laws, Master of Laws, PHD	Professor Jan McDonald is an environmental and climate law specialist based at the School of Law and Centre for Marine Socioecology at the University of Tasmania. Before coming to Tasmania in 2010, Jan was Director of the Griffith Climate Change Response Program and Professor of Environmental Law and Policy in the Griffith School of Environment. Jan has worked with local, state and national governments and NGOs on environmental and climate change adaptation issues, in Australia and the Pacific Region.	Chair of Property Committee (Incoming)
Dr Vanessa Adams	Bachelor of Science, Bachelor of Arts, PhD (James Cook University)	Dr Vanessa Adams is a Senior Lecturer in Conservation and Planning at the University of Tasmania. Her research focuses on modelling dynamic social-ecological systems to inform conservation decisions that improve ecosystems and the communities they support. She has worked in roles ranging from actuarial analyst for global consulting firm Mercer HR to research scientist at universities. Vanessa regularly partners with relevant government agencies and NGOs to develop solutions for a range of conservation problems.	

Statement of Income

Tasmanian Land Conservancy Inc. For the year ended 30 June 2021

	NOTES	2021	2020
Income			
Donations & Bequests	3	10,999,776	4,510,411
Sale of Land		772,430	1,378,838
Consultancy Services		87,582	52,239
Grants		788,669	651,553
PAC Income		-	199,858
Contributed Labour (Volunteer)		190,545	195,373
Carbon Income		277,500	249,750
Interest Income		4,244	31,140
Profit/(Loss) on Disposal of Non-current Assets		12,210	9,063
Reserve Income		12,740	12,345
Other Income		17,020	25,349
Total Income		13,162,716	7,315,919
Cost of Sales			
Cost of Sale of Land		750,169	1,338,027
Total Cost of Sales		750,169	1,338,027
Gross Income		12,412,547	5,977,892
Expenses			
General & Administrative	5	471,759	357,785
Contributed Labour (Volunteer)		190,545	195,373
Employment	6	1,869,736	1,653,047
Engagement & Promotion	7	114,552	84,737
Information Technology & Communication	8	155,131	123,446
Plant & Equipment		51,978	27,630
Property Expenses	9	177,570	166,404
Repairs & Maintenance	10	6,312	9,020
Vehicles Expenses	11	61,057	48,708
Total Expenses		3,098,640	2,666,149
Operating Income		9,313,907	3,311,743
Other			
Net Gain/(Loss) of TLC Investment	4	2,063,690	(129,260)
Government Subsidy		50,000	50,000
Donated Property		-	(347,665)
Adjustment On Provisions (As Per AASB137)		(36,023)	216,268
Total Other		2,077,667	(210,657)
Current Year Earnings		11,391,574	3,101,086

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Statement of Financial Position

Tasmanian Land Conservancy Inc.

As at 30 June 2021

	NOTES	30 JUN 2021	30 JUN 2020
Assets			
Current Assets			
Cash and Cash Equivalents	12	11,916,885	5,684,579
TLC Foundation (inc. Five Rivers Endowment)	4	16,664,887	13,424,637
Receivables		518,217	347,680
Inventory	13	2,029,383	2,463,667
Other Current Assets	14	124,309	149,828
Total Current Assets		31,253,681	22,070,392
Non-Current Assets			
TLC Reserves	15	18,424,720	16,296,782
New Leaf Properties	16	8,354,533	8,350,830
Other Properties	17	3,669,157	3,655,548
Fixed Assets	18	203,636	153,201
Total Non-Current Assets		30,652,046	28,456,362
Total Assets		61,905,727	50,526,754
Liabilities			
Current Liabilities			
Payables	19	111,411	161,414
Unexpended Grants	20	3,470,649	3,501,394
Provision for Employee Entitlements	21	270,922	215,288
Private Loans	22	1,582,678	-
Lease Liability (Current)		14,149	12,237
Total Current Liabilities		5,449,809	3,890,333
Non-Current Liabilities			
Provision for Employee Entitlements	21	72,749	48,000
Private Loans	22	75,000	1,657,678
Lease Liability (Non-Current)		16,689	30,837
Total Non-Current Liabilities		164,438	1,736,515
Total Liabilities		5,614,247	5,626,848
Net Assets		56,291,480	44,899,906
Equity			
Current Year Earnings		11,391,574	3,101,086
Prior Year Adjustments		-	(92,833)
Retained Earnings		44,899,906	41,891,652
Total Equity		56,291,480	44,899,906

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Statement of Changes in Equity

Tasmanian Land Conservancy Inc.

For the year ended 30 June 2021

	2021	2020
Equity		
Opening Balance	44,899,906	41,891,652
Increases		
Profit for the Period	11,391,574	3,101,086
Total Increases	11,391,574	3,101,086
Decreases		
Prior Year Adjustments	-	(92,833)
Total Decreases	-	(92,833)
Total Equity	56,291,480	44,899,906

Statement of Cash Flows

Tasmanian Land Conservancy Inc. For the year ended 30 June 2021

	NOTES	2021	2020
Cash Flows from Operating Activities			
Donations & Bequests		11,278,506	4,275,599
Grants Received		719,315	644,053
Carbon Income		277,500	249,750
Consultancy Services		78,207	52,239
Interest Received		5,312	29,906
Reserve Income		14,170	10,114
Sales Income		773,500	1,378,838
Rental Income		2,130	5,809
Payments to Suppliers & Employees		(3,490,610)	(3,768,629)
Others		1,275	56,900
Net Cash Flows from Operating Activities	23	9,659,305	2,934,579
Cash Flows from Investing Activities			
Proceeds From Sales of Property, Plant and Equipment		5,863	9,063
Purchase of Plant and Equipment		(112,652)	(123,185)
Purchase of Properties		(2,097,907)	(2,818,293)
Net Earnings from and Contributions to Foundation Fund Investments		(1,210,065)	43,011
Net Cash Flows from Investing Activities		(3,414,761)	(2,889,404)
Financing Activities			
Loans Advanced		2,860	1,666,683
Lease Liability Payment		(15,098)	(40,930)
Net Cash Flows from Financing Activities		(12,238)	1,625,753
Net Cash Flows		6,232,306	1,670,928
Cash and Cash Equivalents			
Cash and Cash Equivalents at Beginning of Period		5,684,579	4,013,651
Net change in cash for period		6,232,306	1,670,928
Cash and Cash Equivalents at End of Period		11,916,885	5,684,579

Notes to the Financial Statements

Tasmanian Land Conservancy Inc. For the year ended 30 June 2021

1. 1 Summary of Significant Accounting Policies

The committee has determined that the association is not a reporting entity, and this financial report is a special purpose financial report prepared in order to satisfy the reporting requirements of the Australian Charities and Not-for-Profits Commission (ACNC) Act 2012. The financial report may not be suitable for any another purpose.

The financial statements have been prepared on the basis of historical cost except for the following:

- Land donated or gifted to the association is recorded at fair market value at the date of acquisition.
- Investments are carried at fair value and any subsequent market movements are taken directly to profit and loss.

The following Australian Accounting Standards have been used in the preparation of the report:

AASB 12	Disclosure of Interest in Other Entities
AASB 15	Revenue from Contracts with Customers
AASB 16	Leases
AASB 101	Presentation of Financial Statements
AASB 102	Inventories
AASB 107	Statement of Cash Flows
AASB 108	Accounting Policies, Changes in Accounting Estimates and Errors
AASB 119	Employee Benefits
AASB 137	Provisions, Contingent Liabilities and Contingent Assets
AASB 1004	Contributions
AASB 1048	Interpretation of Standards
AASB 1054	Additional Australian Disclosures
AASB 1058	Income of Not-for-profit Entities

Coronavirus (COVID-19) pandemic

Judgement has been exercised in considering the impacts that the Coronavirus (COVID-19) pandemic has had, or may have, on the incorporated association based on known information. This consideration extends to the nature of the products and services offered, customers, supply chain, staffing and geographic regions in which the incorporated association operates. Other than as addressed in specific notes, there does not currently appear to be either any significant impact upon the financial statements or any significant uncertainties with respect to events or conditions which may impact the incorporated association unfavourably as at the reporting date or subsequently as a result of the Coronavirus (COVID-19) pandemic.

1.2 Other Accounting Policies and Relevant Information

a. Grant Income

Grant income is recognised in accordance with applying accounting standards AASB 15 Revenue from Customer Contracts and AASB 1058 Income of Not-for-profit Entities, as per above.

These notes should be read in conjunction with the attached compilation report.

b. Interest Income and Interest Credited to Grant Liabilities

Interest income is measured on an accrual basis. Interest income earned on the bank accounts for the Forest Conservation Fund (Revolving Fund) and the Midlands Stewardship Fund is credited to the corresponding liability.

c. Expenditure

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to a particular category, they have been allocated to activities on a basis consistent with the use of the resources.

d. Cash and Cash Equivalents

Cash and cash equivalents in the statement of financial position comprise cash at bank held directly by the association. Cash and cash equivalents attributable to Foundation investments are not included.

e. Trade and Other Receivables

Trade receivables are recognised and carried at original invoice amount, less an allowance for any uncollectible amounts. Normal terms of settlement vary from seven (7) to ninety (90) days.

f. Property, Plant and Equipment

Plant and equipment is capitalised when the cost exceeds \$10,000. All plant and equipment is recorded at cost less accumulated depreciation. Depreciation is calculated based on the effective lives of all assets worth more than \$10,000.

g. Intangibles

Intangibles are capitalised when the cost exceeds \$10,000. All intangibles are recorded at cost less accumulated depreciation. Depreciation is calculated based on the effective lives of all intangibles worth more than \$10,000. Software costs above \$10,000 have been deemed Intangible Assets.

h. Shares and Investments - TLC Foundation (inc. Five Rivers Endowment)

All investments are recorded at the market value as at 30 June. An adjustment is made each year to record the change in market value. Refer to Note 4 for further information and breakdown of the movements in the funds invested.

i. Trade Creditors and Other Payables

Trade and other payables represent the liabilities for goods and services received by the company that remain unpaid at 30 June 2021. Trade payables are recognised at their transaction price. They are subject to normal credit terms and do not bear interest. These amounts are usually settled in 30 days.

j. GST

The association is registered for GST on the accrual basis. GST is reported to the Australian Taxation Office monthly. Revenue, expenses and assets are recognised net of the amount of GST except where the amount of GST is not recoverable from the Australian Taxation Office. The net amount of GST recoverable from or payable to the Australian Taxation Office is included as part of receivables or payables. Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing and financing activities that is recoverable from or payable to the Australian Taxation Office is classified as operating cash flows.

These notes should be read in conjunction with the attached compilation report.

k. Income Tax Expense

The Tasmanian Land Conservancy is certified as an Income Tax Exempt Charity and consequently no income tax is reported. The Tasmanian Land Conservancy is eligible to receive a refund of franking credits that it earns from its Foundation investments. The Tasmanian Land Conservancy is also certified as a Deductible Gift Recipient and issues tax deductible receipts for donations received over \$2.

l. Contributed Labour

The value of contributed labour is calculated using guidelines published and endorsed by Volunteering Tasmania. For 2021, a replacement cost of \$35.21 per hour has been used. This value was published in the Tasmanian State Government commissioned report *The Economic Value of Volunteering* in Tasmania published in May 2014. This figure is considered to be conservative.

m. Provision for Employee Entitlements

A provision is made for employee benefits arising from services rendered by employees to the end of the reporting period. These amounts include on-costs for the amounts expected to be paid when the liability is settled.

The long-service leave provision has been calculated with a probability range of 10-100% based on the number of years of service for each employee. The accrual rate is 1.3 weeks for each year of service.

The provision for annual leave is a current liability and is accrued on a pro-rata basis of 4 weeks per annum less any leave taken during the year.

The provision for recovery leave is a current liability and is accrued on the actual approved hours during the year.

n. Leases Liability

Finance leases are leases of fixed assets where substantially all of the risks and benefits incidental to the ownership of the asset are transferred to the entity, but the legal ownership is not transferred to the entity.

A lease liability and associated right to use asset is recognised on leased assets with a term of more than 12 months and a value greater than \$10,000.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Profits and losses on sale and leaseback transactions are recognised in the reporting period in which they occur.

o. Provisions

Provisions are recognised when the entity has a legal or constructive obligation resulting from past events, for which it is probable that there will be an outflow of economic benefits and that outflow can be reliably measured. Provisions are measured using the best estimate available of the amounts required to settle the obligation at the end of the reporting period.

p. Contingent Liability

As per AASB 137 Provisions, Contingent Liabilities and Contingent Assets a contingent liability is disclosed in relation to a 2013 agreement between the TLC and Conservation International (CI), establishing the Five Rivers Endowment. CI has the right to revoke and terminate the agreement if TLC breaches or fails to perform obligations of the agreement, and if not resolved may need to repay the grant amount of \$4,813,654 less any funds expended for authorised purposes. Management has reviewed the agreement and taken advice and is of the view that it is unlikely that this amount will need to be repaid.

q. Midlands Conservation Fund

The Tasmanian Land Conservancy and Bush Heritage Australia each hold a 50% interest in the Midlands Conservation Fund Ltd (MCF). The MCF is a separate public company limited by guarantee with its own Board of Directors and constitutional objectives. Under the MCF Constitution Bush Heritage has the capacity to control MCF, and the financial statements for MCF are consolidated with the Bush Heritage financial statements. Under the MCF Constitution, MCF cannot pay financial dividends to its members. The Tasmanian Land Conservancy provides administration services to the MCF and processes stewardship payments to land owners on its behalf. Other returns to the Tasmanian Land Conservancy are indirect, and result from the MCF achieving conservation objectives that contribute directly to the Tasmanian Land Conservancy's conservation objectives.

These notes should be read in conjunction with the attached compilation report.

r. Rounding

Unless otherwise stated all financial figures have been rounded off to the nearest dollar.

s. Office Holders

No office holders receive any remuneration for their role on the board.

t. Independent Auditor

The independent auditor is BDO Hobart. Remuneration for BDO to provide auditing services relating to the 2021 financial year is \$11,500 (excluding GST).

u. Subsequent Events and Going Concern

As at the date this report was signed there were no material subsequent events or going concern issues.

These notes should be read in conjunction with the attached compilation report.

2. Operating Segments

Account Name	Conservation Programs	Land Management	Science & Planning	Engagement & Giving	Leadership, Business & Administration	TLC Foundation (inc. Five Rivers Endowment)	Total
Income							
Donations & Bequests	-	-	-	10,999,776	-	-	10,999,776
Sale of Land	772,430	-	-	-	-	-	772,430
Consultancy Services	81,903	-	5,679	-	-	-	87,582
Grants	710,186	76,983	-	1,500	-	-	788,669
Contributed Labour (Volunteer)	11,461	75,771	35,386	24,770	43,157	-	190,545
Carbon Income	-	-	-	-	277,500	-	277,500
Interest Income	885	-	-	792	2,567	-	4,244
Profit/(Loss) on Disposal of Non-current Assets	-	5,864	-	-	6,346	-	12,210
Reserve Income	-	12,740	-	-	-	-	12,740
Other Income	1,541	-	-	11,966	3,513	-	17,020
Total Income	1,578,406	171,358	41,065	11,038,804	333,083	-	13,162,716
Cost of Sales							
Cost of Sale of Land	750,169	-	-	-	-	-	750,169
Total Cost of Sales	750,169	-	-	-	-	-	750,169
Gross Income	828,237	171,358	41,065	11,038,804	333,083	-	12,412,547
Expenses [1]							
General & Administrative	98,673	141,138	58,123	53,482	120,343	-	471,759
Contributed Labour (Volunteer)	11,461	75,771	35,386	24,770	43,157	-	190,545
Employment	571,607	241,189	361,360	362,114	333,466	-	1,869,736
Engagement & Promotion	13,657	495	655	93,247	6,498	-	114,552
Information Technology & Communication	55,562	14,714	29,876	32,068	22,911	-	155,131
Plant & Equipment	9,905	16,879	22,580	2,199	415	-	51,978
Property Expenses	17,360	160,210	-	-	-	-	177,570
Repairs & Maintenance	517	5,012	308	301	174	-	6,312
Vehicle Expenses	22,610	20,272	10,642	6,188	1,345	-	61,057
Total Expenses	801,352	675,680	518,930	574,369	528,309	-	3,098,640
Operating Income	26,885	(504,322)	(477,865)	10,464,435	(195,226)	-	9,313,907
Other							
Other [2]	(36,023)	-	-	-	50,000	2,063,690	2,077,667
Total Other	(36,023)	-	-	-	50,000	2,063,690	2,077,667
Current Year Earnings	(9,138)	(504,322)	(477,865)	10,464,435	(145,226)	2,063,690	11,391,574

[1] Shared operational costs (e.g. rent, utilities, staff amenities) are allocated based on the operating segments' Full Time Equivalent (FTE) as a proportion of the total number of the TLC's FTE as of June 30, 2021.

[2] The \$50,000 under Leadership, Business & Administration is the federal government's Cash Flow Boost. \$2,063,690 is the net gain of the TLC Investment (note 4).

These notes should be read in conjunction with the attached compilation report.

	2021	2020
3. Donations and Bequests		
Donations (General)	10,393,420	2,635,428
Donations (Foundation)	236,920	175,127
Bequests	369,436	1,689,966
Gifts of Property	-	9,890
Total Donations and Bequests	10,999,776	4,510,411

4. Tasmanian Land Conservancy (TLC) Foundation

The TLC Foundation (inc. Five Rivers Endowment) are endowment funds established (in 2009 and 2013 respectively) to secure the long-term resourcing required to ensure effective management of reserves. The TLC Foundation investments are managed by JB Were, with governance and oversight provided by the Foundation Committee (a subcommittee of the TLC Board). Quarterly redemptions are drawn from the Foundation Funds to provide funding for the costs of managing and maintaining the TLC reserve properties. The investment earnings generated from the TLC Foundation Funds includes the dividends, distributions, interest, investment fee and the movement in market value of the underlying assets.

Despite increased market volatility due to COVID-19, the TLC Foundation (inc. the Five Rivers Endowment) still provided critical support for effective conservation management across the TLC reserve estate via quarterly redemptions. Guided by JB Were, the TLC Foundation's investment strategy continues to be a long-term approach with a diversified portfolio, robust governance, comprehensive advice and measured investment management. Additional details on the Foundation are reported in the Annual Report, available at tasland.org.au/about-the-tlc/newsletters-and-annual-report/.

	2021	2020
TLC Foundation		
JB Were Investment - TLC Foundation	10,978,659	8,235,886
JB Were Investment - Five Rivers	5,621,228	5,123,751
Bendigo TD - Jupe Family Fund	65,000	65,000
Total TLC Foundation	16,664,887	13,424,637

	2021	2020
TLC Foundation Investment Income		
Realised Investment Earnings	659,767	784,372
Franking Credits (Current Year)	42,802	47,693
Unrealised Investment Gain/(Loss)	1,429,739	(898,402)
Investment Fees	(68,618)	(62,923)
Total TLC Foundation Investment Income	2,063,690	(129,260)

These notes should be read in conjunction with the attached compilation report.

	2021	2020
Reconciliation of The Movement in TLC Foundation Capital		
Opening Foundation balance	13,424,637	13,930,196
Movement		
Add Capital Contribution	1,766,908	463,287
Add Net Foundation Gain/(Loss)	2,063,690	(129,260)
Less Redemption (Funds Withdrawn to Cover Effective Conservation Management on TLC Reserves)	(474,000)	(424,000)
Less Franking Credits	(42,802)	(138,195)
Less Variance of Accrued Income and Expense	(66,685)	(271,095)
Less GST on Investment Fees	(6,861)	(6,296)
Total Movement	3,240,250	(505,559)
Closing Foundation balance	16,664,887	13,424,637
	2021	2020

5. General & Administrative

Interest On Liabilities	74,955	28,952
Depreciation	54,746	47,671
Contractors & Consultants	52,796	82,391
Insurance	46,179	11,200
Conservation Stewardship	34,283	25,499
Office Rent	24,062	23,472
Travel & Accommodation	23,623	23,287
Legal	23,100	332
Accounting	15,985	18,264
Miscellaneous	15,197	2,479
Audit	15,055	12,500
Scholarships	12,800	19,000
Utility Charges	10,377	9,263
Postage & Freight	10,244	10,975
Stationery & Supplies	9,322	4,495
Workplace Health & Safety	7,517	4,957
Photocopying & Printing	7,424	3,959
Office Related Expenses	6,296	3,876
Subscriptions & Memberships	5,591	3,080
Volunteer Expenses	4,877	2,440
Merchant Fees	4,354	7,392
Staff Meetings	4,092	4,901
Security & Monitoring	3,803	2,550
Board / Governance	3,308	2,721
ATO General Interest Charge	904	776
Reference Material	591	954
Bank Charges	278	399
Total General & Administrative	471,759	357,785

These notes should be read in conjunction with the attached compilation report.

2021 2020

6. Employment

Wages & Salaries	1,470,883	1,335,453
Superannuation	150,823	138,196
Annual Leave Expense	150,104	104,288
Long Service Leave Expense	37,251	44,330
Recovery Leave Expense [1]	28,443	-
Training & Development	12,139	17,572
Workers Compensation Insurance	11,869	3,006
Employee Clothing	3,780	2,795
Employee Support	2,425	2,421
Employee Amenities	1,533	1,346
Recruitment	486	3,640
Total Employment	1,869,736	1,653,047

[1] Recovery Leave is managed by the TLC in the context of protecting the WH&S of the TLC's employees (comparable to time off in lieu).

Number of staff employed by the Tasmanian Land Conservancy as at 30 June 2021 was:

	Number of staff	Full time equivalent
Conservation programs	7	6.16
Land management	4	2.80
Science & Planning	5	3.85
Fundraising & Engagement	5	3.69
Leadership, Business & Administration	3	2.29
	24	18.79

2021 2020

7. Engagement & Promotion

Publications	38,245	27,876
Events	26,951	20,538
Advertising & Marketing	22,036	10,911
Relationship Management	16,488	9,053
Photography	10,832	16,360
Total Engagement & Promotion	114,552	84,737

These notes should be read in conjunction with the attached compilation report.

	2021	2020
8. Information Technology & Communication		
ITC Software Subscriptions	47,148	22,612
ITC Telecommunications	29,395	31,209
ITC Hardware	28,800	13,525
ITC Contractors	23,470	19,200
ITC Consultants	23,489	30,543
ITC Web Hosting	832	3,970
ITC Other Expenses	1,997	2,387
Total Information Technology & Communication	155,131	123,446

The TLC continues to invest in technology to create efficiencies across the organisation. Expenditure across these accounts includes IT contracted support services (Axsys IT), client relationship management database (CRM) and geographic information systems (GIS) subscriptions and mobile telecommunications.

	2021	2020
9. Property Expenses		
Property Management Expense		
Rates & Taxes	70,524	65,996
Land Management - Contractors	67,933	7,233
Access Management - Contractors	15,614	32,847
Access Management	7,781	19,251
Land Management	2,235	12,739
Total Property Management Expense	164,087	138,066
Acquisition/Disposal Expenses		
Property Valuations	7,000	800
Property Legal Fees	5,001	7,545
Planning & Subdivision	1,482	-
Property Advertising	-	18,750
Property Government Charges	-	1,243
Total Acquisition/Disposal Expenses	13,483	28,338
Total Property Expenses	177,570	166,404
	2021	2020
10. Repairs & Maintenance		
Tools & Equipment	4,846	1,028
Buildings	1,128	5,676
Rental Properties	338	2,316
Total Repairs & Maintenance	6,312	9,020

These notes should be read in conjunction with the attached compilation report.

	2021	2020
11. Vehicle Expenses		
Fuel	24,145	24,104
Maintenance	20,111	21,705
Insurance	9,533	618
Registration	4,575	683
Hire/Personal Vehicle Use	1,941	871
Parking	752	726
Total Vehicle Expenses	61,057	48,708
	2021	2020

12. Cash & Cash Equivalents

Operating Cash Assets		
Gift Fund Account	6,234,125	2,185,457
Operating Account	782,254	360,109
Debit Card	6,792	8,276
Total Operating Cash Assets	7,023,171	2,553,842
Other Cash Assets		
FCF Revolving Fund	2,117,143	1,791,418
Nature Bank	2,123,179	762,221
Midlands Stewardship Fund	272,522	272,353
New Leaf and Five Rivers Capital Provision	247,474	245,892
King Island Revolving Fund	88,857	14,345
DPIPWE Revolving Fund	44,539	44,509
Total Other Cash Assets	4,893,714	3,130,737
Total Cash & Cash Equivalents	11,916,885	5,684,579
	2021	2020

13. Inventory

Revolving Fund - Forest Conservation Fund	1,769,146	2,131,598
Revolving Fund - King Island	260,237	332,069
Total Inventory	2,029,383	2,463,667

On the Income Statement the sale of Revolving Fund properties are recognised as Sale of Land Income and offset by the associated Cost of Sale on Land.

	2021	2020
14. Other Current Assets		
Prepaid Expenses	97,203	106,709
Accrued Donations	13,600	29,545
Security Bond/Deposit	13,340	12,340
Accrued Interest	166	1,234
Total Other Current Assets	124,309	149,828

These notes should be read in conjunction with the attached compilation report.

	2021	2020
15. TLC Reserves		
Five Rivers	9,041,841	9,041,841
Recherche Bay	2,296,319	2,296,319
Kelvedon Hills	1,355,893	-
Vale of Belvoir	1,249,987	1,249,987
The Big Punchbowl	852,922	852,923
Tinderbox	802,844	30,800
Tall Trees	510,000	510,000
Little Swanport	495,000	495,000
Flat Rock	342,070	342,070
Egg Islands	303,293	303,293
Daisy Dell	237,135	237,135
Panatana	178,251	178,251
Gordonvale	154,710	154,710
Long Point	154,689	154,689
Brown Mountain	130,000	130,000
Tom Hay	80,000	80,000
Silver Peppermint	75,000	75,000
Blue Tier	60,871	60,871
Liffey	50,000	50,000
Stony Farm	30,000	30,000
Lutregala Marsh	23,895	23,895
Total TLC Reserves	18,424,720	16,296,782
	2021	2020

16. New Leaf Properties

Silver Plains	3,141,605	3,141,605
Lake Sorell	1,631,385	1,631,385
Jinks Tier	1,200,840	1,200,840
Archers Whareham	654,485	654,485
Towns	536,141	536,141
Weeks	293,839	293,839
Lake River	278,792	278,792
Bardenhagen	241,951	241,951
London Marshes	146,748	143,045
Sheene	131,487	131,487
Phillips Rose Tier	97,260	97,260
Total New Leaf Properties	8,354,533	8,350,830

These notes should be read in conjunction with the attached compilation report.

	2021	2020
17. Other Properties		
Brockley Estate [1]	3,169,157	3,145,048
Rubicon	500,000	500,000
Lottah	-	10,500
Total Other Properties	3,669,157	3,655,548

[1] Part of Brockley Estate will become Prosser River Reserve once the farmland and homestead have been sold.

	2021	2020
18. Fixed Assets		
Plant & Equipment		
Plant & Equipment At Cost	77,767	86,630
Less Accumulated Depreciation	(77,767)	(86,630)
Total Plant & Equipment	-	-
Furniture & Fixtures		
Furniture & Fixtures At Cost	25,118	29,618
Less Accumulated Depreciation	(25,118)	(29,618)
Total Furniture & Fixtures	-	-
Computer Equipment		
Computer Equipment At Cost	26,845	87,830
Less Accumulated Depreciation	(26,845)	(87,830)
Total Computer Equipment	-	-
Motor Vehicles		
Motor Vehicles at Cost	307,213	283,297
Less Accumulated Depreciation	(192,210)	(222,829)
Total Motor Vehicles	115,003	60,468
Intangible Assets [1]		
Intangible Assets At Cost	77,202	54,475
Less Accumulated Depreciation	(16,281)	(2,746)
Total Intangible Assets [1]	60,921	51,729
Right-of-Use Asset		
Right-of-Use Asset at Cost	53,167	53,167
Less Accumulated Depreciation	(25,455)	(12,163)
Total Right-of-Use Asset	27,712	41,004
Total Fixed Assets	203,636	153,201

[1] Development cost of WildTracker software.

These notes should be read in conjunction with the attached compilation report.

	2021	2020
19. Payables		
Operating Creditors		
PAYG Withholding Payable	38,668	42,558
Trade Creditors	25,256	16,072
Superannuation Payable	22,150	42,012
Accrued Trade Creditors	21,532	24,816
Accrued Interest	3,903	3,902
Key Deposits	1,441	1,441
Conservation Stewardship	-	44,105
GST Payable/(Receivable)	(1,539)	(13,493)
Total Operating Creditors	111,411	161,414
Total Payables	111,411	161,414
	2021	2020

20. Unexpended Grants		
FCF Revolving Fund	2,831,038	2,910,645
Midlands Biodiversity Program	314,270	248,436
King Island NRM/Commonwealth	214,541	214,541
DPIPWE Revolving Funds	-	102,984
Other Grants In Advance	110,800	24,786
Total Unexpended Grants	3,470,649	3,501,394
	2021	2020

21. Employee Entitlements		
Current Provision		
Provision For Annual Leave	186,584	117,706
Provision for Long Service Leave	55,895	97,582
Provision For Recovery Leave	28,443	-
Total Current Provision	270,922	215,288
Non-current Provision		
Provision for Long Service Leave	72,749	48,000
Total Non-current Provision	72,749	48,000
Total Employee Entitlements	343,671	263,288

These notes should be read in conjunction with the attached compilation report.

2021 2020

22. Private Loans**Current**

B&A McGregor Loan (Brockley Estate)	1,582,678	-
Total Current	1,582,678	-

Non-current

B&A McGregor Loan (Brockley Estate)	-	1,582,678
David and Jane Jupe (Jupe Family Fund)	65,000	65,000
Cathy Clayton (Dorothy Reeves Fund)	10,000	10,000
Total Non-current	75,000	1,657,678

Total Private Loans	1,657,678	1,657,678
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2021 2020

23. Reconciliation of Operating Result for the Year to the Operating Cash Flow

Operating Result for the Year	11,391,574	3,101,086
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Adjustment:

Add Depreciation	54,746	47,671
(Less Profit)/Add Loss on Sale of Properties	(12,210)	(9,063)
Less Donation of Land	-	(9,890)
(Less Gain)/Add Loss on Foundation Income	(2,063,690)	129,260
(Increase)/Decrease in Inventory	434,281	344,087
(Increase)/Decrease in Trade Debtors	(170,540)	114,356
(Increase)/Decrease in Other Assets	25,516	(149,828)
Increase/(Decrease) in Payables	(50,005)	100,665
Increase/(Decrease) in Grants in Advance	(30,749)	(523,598)
Increase/(Decrease) in Employee Entitlements	80,381	6,102
Increase/(Decrease) in Capital Provision	-	(216,268)
Net Cash Flow from Operating Activities	9,659,305	2,934,579

24. Events after the Reporting Period

The impact of the Coronavirus (COVID-19) pandemic is ongoing up to 30 June 2021, it is not practicable to estimate the potential impact, positive or negative, after the reporting date. The situation is rapidly developing and is dependent on measures imposed by the Australian Government and other countries, such as maintaining social distancing requirements, quarantine, travel restrictions and any economic stimulus that may be provided.

No other matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect the incorporated association's operations, the results of those operations, or the incorporated association's state of affairs in future financial years.

These notes should be read in conjunction with the attached compilation report.

Compilation Report

Tasmanian Land Conservancy Inc. For the year ended 30 June 2021

Compilation report to Tasmanian Land Conservancy Inc..

We have compiled the accompanying special purpose financial statements of Tasmanian Land Conservancy Inc., which comprise the asset and liabilities statement as at 30 June 2021, income and expenditure statement, the statement of cash flows, a summary of significant accounting policies and other explanatory notes. The specific purpose for which the special purpose financial statements have been prepared is set out in Note 1.

The Responsibility of the Directors

The directors of Tasmanian Land Conservancy Inc. are solely responsible for the information contained in the special purpose financial statements, the reliability, accuracy and completeness of the information and for the determination that the basis of accounting used is appropriate to meet their needs and for the purpose that financial statements were prepared.

Our Responsibility

On the basis of information provided by the directors we have compiled the accompanying special purpose financial statements in accordance with the basis of accounting as described in Note 1 to the financial statements and *APES 315 Compilation of Financial Information*.

We have applied our expertise in accounting and financial reporting to compile these financial statements in accordance with the basis of accounting described in Note 1 to the financial statements. We have complied with the relevant ethical requirements of *APES 110 Code of Ethics for Professional Accountants*.

Assurance Disclaimer

Since a compilation engagement is not an assurance engagement, we are not required to verify the reliability, accuracy or completeness of the information provided to us by management to compile these financial statements. Accordingly, we do not express an audit opinion or a review conclusion on these financial statements.

The special purpose financial statements were compiled exclusively for the benefit of the directors who are responsible for the reliability, accuracy and completeness of the information used to compile them. We do not accept responsibility for the contents of the special purpose financial statements.



Joss Fenton CPA

4 Business & Community

PO Box 164, North Hobart, TAS 7002

Dated: 21 / 10 / 2021

INDEPENDENT AUDITOR'S REPORT

To the members of Tasmanian Land Conservancy Inc.

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Tasmanian Land Conservancy Inc. (the registered entity), which comprises the statement of financial position as at 30 June 2021, the income statement, the statement of movements in equity and the statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies, and the responsible entities' declaration.

In our opinion the accompanying financial report of Tasmanian Land Conservancy Inc., is in accordance with Division 60 of the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- (i) Giving a true and fair view of the registered entity's financial position as at 30 June 2021 and of its financial performance for the year then ended; and
- (ii) Complying with Australian Accounting Standards to the extent described in Note 1 and Division 60 of the *Australian Charities and Not-for-profits Commission Regulation 2013*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the registered entity in accordance with the auditor independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* (ACNC Act) and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of matter - Basis of accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the registered entity's financial reporting responsibilities under the ACNC Act. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Other information

Those charged with governance are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the registered entity's annual report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of responsible entities for the Financial Report

The responsible entities of the registered entity are responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the ACNC Act and the needs of the members. The responsible entities' responsibility also includes such internal control as the responsible entities determine is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the responsible entities are responsible for assessing the registered entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the responsible entities either intend to liquidate the registered entity or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf

This description forms part of our auditor's report.

BDO Audit (TAS)

BDO Audit (TAS)



DAVID E PALMER
Partner

Hobart, 22 October 2021